

2008 Women of Influence in Silicon Valley



ALMA GUIMARIN

Senior Vice President
Wealth Management,
Senior Investment
Management Consultant,
Senior Portfolio Manager,
Smith Barney

RESIDENCE: Los Gatos

EDUCATION: B.S. in
Economics Cum Laude,
Syracuse University,
Syracuse, New York

BOARD AND COMMUNITY MEMBERSHIPS:

Investment Management
Consultant Association, the
Association of Professional
Investment Consultants and
the Forum for Women
Entrepreneurs & Executives
(FEW&E). Serves on the
Bellarmine College Preparatory
Planned Giving Council and
Executive Board of the Santa
Clara County Council of the
Boy Scouts of America.

PROUDEST ACHIEVEMENT:

Recently I was told by a client's son that I helped his parents make the right financial decisions to achieve their dream of retiring to Hawaii. Helping people with their stage-of-life investment goals is an achievement of which I'm very proud. Many of my clients have been with me for more than a decade. I've been beside them as they bought their first house, paid for their children's education, and more. I'm proud that when they retire, they'll have the resources to do things that are important to them, like traveling or supporting their favorite charity.

WHAT IS THE BIGGEST ISSUE, CHALLENGE OR OPPORTUNITY FACING WOMEN IN THE WORKPLACE?

Whether it's because they outlive their husbands, need the income, or simply want to continue to contribute to their professions, women in the Baby Boomer generation are remaining in the workforce much longer than previous generations. The biggest challenge these women will face in the workplace as they age is keeping physically and mentally fit so that they can

compete with younger workers, and be considered a valuable asset by their employers. At the same time, they must make the financial plans that will allow them to be self-sufficient when they do retire, either voluntarily or otherwise.

WHO HAS MOST INFLUENCED YOU AND WHY?

Like many women, my mother was my role model. Back in the fifties and early sixties when most of my friends' moms were housewives, my mom was proud to have a full-time career. She was a lawyer and excelled in her profession. Yet somehow she always made time for the important things in her children's lives. She made it look so easy! Now, raising two sons of my own while working full time as a wealth manager at Smith Barney, I know how incredibly challenging it is to achieve a good life/work balance.

CONTACT :

Alma Guimarin
408-947-2298
alma.guimarin@smithbarney.com