

## SFL Data and Clearwell Partner to Provide Oracle with Efficient e-Discovery Services

Oracle (NASDAQ: ORCL), the world's most open, complete and integrated business software and hardware systems company, operates in the highly competitive enterprise software industry. With a significant case load and growing volume of electronically stored information, Oracle's e-discovery and legal teams embarked on a strategic initiative to lower its electronic discovery costs. After a thorough analysis of the marketplace, Oracle selected SFL Data's Managed Services Solution leveraging Clearwell's Enterprise-Class E-Discovery Software Platform.

### THE CHALLENGE:

While some corporations elect to manage all e-discovery tasks in-house, Oracle identified several challenges with this approach. For example, managing e-discovery in-house requires hiring specialized employees to support peak litigation volume and retaining those employees even when litigation volume subsides. In addition, to host the data needed for in-house e-discovery, an IT department must dedicate physical infrastructure isolated on its own network.

### THE SOLUTION:

Oracle decided to outsource e-discovery to a service provider. After analyzing the litigation support marketplace, Oracle chose SFL Data's Managed Services Solution leveraging Clearwell's Enterprise-Class E-Discovery Software Platform. Oracle selected SFL Data to deliver end-to-end litigation support services based on its consultative, metrics-driven approach. Oracle also recognized Clearwell as the leader in early case assessment (ECA) and wanted to leverage those ECA capabilities to inform case strategy and decisions. As a Clearwell-Certified Partner, SFL Data performs all ECA operations with a "reusable" Clearwell Enterprise Software License to reduce monthly costs. In addition, SFL Data enables Oracle to outsource other e-discovery data hosting and management operations. SFL Data's Managed Services Solution provides Oracle with more accurate cost predictability than a per-gigabyte pricing model and delivers the value of bringing e-discovery in-house by reducing operational and financial burdens.

### BENEFITS:

By using SFL Data's Managed Services Solution leveraging Clearwell's Enterprise-Class E-Discovery Software Platform, Oracle is realizing significant savings in e-discovery costs. Oracle can rely on SFL Data's expert e-discovery staff to augment its own e-discovery resources on demand when litigation increases, thus improving efficiency and avoiding the time and cost associated with hiring and training personnel on multiple e-discovery software packages. By using a third party, Oracle is able to easily keep its litigation data isolated and mitigate risk. SFL Data's Managed Services Solution also allows Oracle to avoid the internal costs of maintenance and support of e-discovery cases and data, including the burden on internal IT. In addition, by using Clearwell's Enterprise-Class E-Discovery Software Platform, Oracle has gained the ability to perform case assessments much earlier in the e-discovery process, leading to reductions in downstream e-discovery costs and superior case knowledge and strategy. As SFL Data has extensive experience with Clearwell, Oracle also benefits from an established process designed to build efficiency and defensibility across the Electronic Discovery Reference Model (EDRM) phases in which Clearwell is used.



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