

Condé Nast Lauds TEAMWRKX for “Can-Do” Attitude



TEAMWRKX helps magazine magnate expand its West Coast office suite at 50 Francisco Street, Port of San Francisco

Condé Nast publishes some of the world’s most celebrated magazines, including *Vanity Fair*, *The New Yorker*, *Architectural Digest* and *Bon Appetit*. From fashion icons and Hollywood stars to politicians and sports figures – if they made history, they were almost certainly pictured in a Condé Nast magazine.

New York City may be the center of the publishing world and home of Condé Nast’s corporate headquarters, but it was the publishing magnate’s West Coast operations that rapidly outgrew its office space. In 2005, West

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CHRISTOPHER MAGEE
Executive Director, Condé Nast

Coast Facilities Manager Barbara Kroells was given the directive to expand. TEAMWRKX Construction (formerly TEAM Construction and Development) was one of three construction firms Kroells interviewed for a \$1 million office expansion project.

“We kept consolidating magazines and increasing our San Francisco staff,” said Kroells. “We needed to make some changes to keep up with our growth. TEAMWRKX came to us highly recommended by our property manager, so we brought them into the bidding process.”

TEAMWRKX Field Personnel Respectful, Professional

It was important for Kroells to know before the project started how the construction companies would respond

to working with a woman in a typically male-dominated industry.

“During the walk-through for the bids, I asked each company to have their foreman attend,” said Kroells. “I could sense that the other companies weren’t up to dealing with a woman in a leadership position. That wasn’t the case with TEAMWRKX. They were respectful, listened to my concerns and had no problem working with me on a very professional level.”

TEAMWRKX Construction began expanding Condé Nast’s Port of San Francisco facility from 8,000 to 19,000 square feet in November 2005 and completed the project in just three months. Since then, Kroells has continued to enlist TEAMWRKX to work on several other Condé Nast office locations in San Francisco, including its *Wired* magazine offices, and recently contracted for another phase of construction in San Francisco.

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Kroells agreed. “We had weekly construction meetings with our field managers. He often brought sub-contractors to the meetings so that all

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BARBARA KROELLS
West Coast Facilities Manager, Condé Nast

of the information I received was first hand. There wasn’t a single time that I couldn’t get the status on any aspect of the project. All I had to do was ask my TEAMWRKX field manager. He had everything at his fingertips and never needed to get back to me.”

Kroells added that besides the construction company being extremely organized, she was impressed with TEAMWRKX’ flexibility. “When I had construction changes, which always happens, TEAMWRKX’ reply was always, ‘no problem.’ This really blew me away because this is a rare attitude in the construction business. In fact, I’d never encountered anything like this before!

“No question about it, from management on down, TEAMWRKX is a fantastic company,” said Kroells. “We will definitely use them again.

I only wish their services were already available across the country.”

About the Companies

Condé Nast Publications is headquartered in New York City and publishes one of the most recognizable magazine portfolios in the industry, including such titles as *Glamour*, *Wired*, *Vogue*, *GQ*, and *Vanity Fair*. The company’s CondéNet unit publishes several popular lifestyle-oriented websites that bring editorial excellence to digital media, including *Epicurious* and *Concierge*, the online home of *Condé Nast Traveler*.

TEAMWRKX is a collaboration of synergistic service companies run by principals who insist on quality and open communication. Architects, brokers, contractors, facilities managers and property owners are all discovering the benefits of working with a cohesive family of companies, where efficiency and honesty are paramount. TEAMWRKX is located at 1691 Old Bayshore Highway, San Jose, California 95112, phone 408-287-2700, online www.TEAMWRKX.com.

 **TEAMWRKX**

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Communication, Flexibility Produce First-Class Results

As Condé Nast’s primary facilities staff is based on the East Coast and the construction project was on the West Coast, TEAMWRKX often communicated project details to Kroells and through its proprietary web-based project management system.

“TEAMWRKX is a great resource for facilities improvement and construction,” said Christopher Magee, Condé Nast Executive Director. “It

